

CENTENNIAL SECURITY INTEGRATION

# Client Case Study

*MARTIN BAUER GROUP*

NEW YORK CITY



[www.CSI-SECURITY.US](http://www.CSI-SECURITY.US)

*CSI Security & Electric, Inc.*

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***CENTENNIAL SECURITY INTEGRATION***

Founded 2005

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# CLIENT CASE STUDY

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## ABOUT THE CLIENT

The Martin Bauer Group is a well-respected leader in the botanical products sector. They provide bespoke solutions for their customers from the worldwide tea, beverage and food industries. Founded in 1930, this family-owned company has more than 20 manufacturing sites in the U.S., Europe, the Middle East and Asia. They employ over 2,300 employees worldwide, and their total revenue was \$597 million dollars (2019).



## PROJECT

The Martin Bauer Group came to CSI seeking a solution that had three components. The first was they desired to install a new security entry system, one which would maintain the physical security of their facilities. Second, they sought a system which would provide their employees with a dependable and efficient system of credentials for entry into their buildings. Thirdly, they asked CSI for a solution that would create a hands-free frictionless solution to enter the building,

this would decrease the spread of germs, such as those linked to COVID-19. This was exceptionally important as the company works with biologically sensitive botanical products.

## SOLUTION

CSI designed and engineered a system which included technologies to allow complete frictionless access—no touching required by any employees. The new *OpenPath* access control solution allows employees to enter the building easily, securely, and with no cross-contamination from another individual. As the employee approaches the door, their mobile

credential will be read, and the employee will just wave their hand and the door will unlock; instantaneously, the door will open, due to associated new automated door openers.

## CONCLUSION

This installation was designed to maintain their facility's perimeter security, while mitigating the potential for the person-to-person spread of germs between employees. CSI's Sale Engineers developed this solution and handed it off to CSI Project Management team who helped make it come to fruition on time and in-line with the client's budget. The technology selected and installed met the client's needs, and also met ADA-compliant state and federal regulations creating a complete touchless solution.

